



CHETANA EDUCATION LIMITED

The Company was originally formed as a Limited Liability Partnership in the name and style of 'Chetana Publications (India) LLP' under the provisions of the Limited Liability Partnership Act, 2008 on December 30, 2017 vide Certificate of Incorporation issued by Central Registration Centre, Registrar of Companies. Consequently, our name was changed to 'Chetana Education LLP', and a fresh certificate of incorporation dated October 17, 2021 was issued by the RoC. Subsequently, our Company was converted into a public limited company under Companies Act with the name 'Chetana Education Limited' pursuant to a fresh certificate of incorporation dated January 21, 2024 was issued by the Registrar of Companies, Mumbai, Maharashtra, bearing CIN: U58111MH2024PLC417778.

OUR PROMOTERS: ANIL JAYANTILAL RAMBHIA, RAKESH JAYANTILAL RAMBHIA & SHILPA ANIL RAMBHIA

“THE ISSUE IS BEING MADE IN ACCORDANCE WITH CHAPTER IX OF THE SEBI ICDR REGULATIONS (IPO OF SMALL AND MEDIUM ENTERPRISES) AND THE EQUITY SHARES ARE PROPOSED TO BE LISTED ON SME PLATFORM OF NSE (NSE EMERGE).”

INITIAL PUBLIC OFFERING OF UPTO 54,000,000 EQUITY SHARES OF FACE VALUE OF ₹ 10; (C) THE "EQUITY SHARES" OF CENTANA EDUCATION LIMITED ("OUR COMPANY" OR THE "ISSUER") AT AN ISSUE PRICE OF ₹ (D) PER EQUITY SHARE (INCLUDING SHARE PREMIUM OF ₹ (E) PER EQUITY SHARE FOR CASH, AGGREGATING UPTO ₹ (F) LAKHS ("PUBLIC ISSUE") IN WHICH 2,73,600 EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH, AT AN ISSUE PRICE OF ₹ (G) PER EQUITY SHARE FOR CASH, AGGREGATING ₹ (H) LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY THE MARKET MAKER TO THE ISSUE ("MARKET MAKER RESERVATION PORTION"); THE PUBLIC ISSUE LESS MARKET MAKER RESERVATION PORTION LEAVE AN ISSUE OF 51,26,400 EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH, AT AN ISSUE PRICE OF ₹ (I) PER EQUITY SHARE FOR CASH, AGGREGATING UPTO ₹ (J) LAKHS IS HEREIN AFTER REFERRED TO AS THE "NET ISSUE". THE PUBLIC ISSUE AND NET ISSUE WILL CONSTITUTE 26.47% AND 25.13% RESPECTIVELY OF THE POST-ISSUE PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY.

- PRICE BAND: RS. 80 TO RS. 85 PER EQUITY SHARE OF FACE VALUE RS. 10/- EACH
THE FLOOR PRICE IS 8.0 TIMES OF THE FACE VALUE AND THE CAP PRICE IS 8.5 TIMES OF THE FACE VALUE OF THE EQUITY SHARES.
BIDS CAN BE MADE FOR A MINIMUM OF 1600 EQUITY SHARES AND IN MULTIPLES OF 1600 EQUITY SHARES THEREAFTER.

<p>• Our business is intrinsically tied to the academic cycle, making it somewhat cyclical in nature. As a result, our revenue and profitability may not be comparable from one period to another.</p> <p>• Our product is subject to changing examination paper patterns and syllabus, and customer preferences, our inability to meet such needs or preferences may affect our business.</p> <p>• The Merchant Banker associated with the Issue has handled 51 public issues in the past three years out of which 2 Issue closed below the Issue Price on listing date. Average cost of acquisition of Equity Shares from the individual Promoters is</p>				<p>• and the Issue Price at the upper end of the Price Band is Rs. 85 per Equity Share.</p> <p>• The Price/Earnings ratio based on Diluted EPS for Fiscal 2024 for the company at the upper end of the Price Band is 10.60</p> <p>• Weighted Average Return on Net worth for Fiscal 2024, 2023 and 2022 is 35.29%.</p> <p>• The Weighted average cost of acquisition of all Equity Shares transacted in the last 1 year, 18 months and 3 years from the date of Red Herring Prospectus is as given below:</p>			
Sr. No.	Name of the Promoters	Average cost of Acquisition (in ₹)	Period	Weighted Average Cost of Acquisition (in Rs.)	Upper end of the Price Band (Rs. 85) is "x" times the weighted Average cost of Acquisition	Range of acquisition price: Lowest Price – Highest Price (in Rs.)	
1.	Anil Jayantilal Rambhia	10.00	Last 1 year/18 Months/3 Years	10.04	8.5	10-10	
2.	Rakesh Jayantilal Rambhia	10.00					
3.	Shilpa Anil Rambhia	10.00					
• The Weighted average cost of acquisition compared to Floor Price and Cap Price.							

- The Weighted average cost of acquisition compared to Floor Price and Cap Price

^AThere were no secondary transactions as mentioned in paragraph 8(b) above, in last 18 months from the date of the Red Herring Prospectus.

⁽¹⁾Our Company in consultation with the BRUM may consider participation by Anchor Investors. The Anchor Investor Bidding Date shall be one Working Day prior to the Bid/ Issue Opening Date in accordance with the SEBI (ICDR) Regulations, 2018.

Our Company in consultation with the BRLM may accept participation by Anchor Investors. The Anchor Investor Bidding Date shall be one Working Day prior to the Bid/Issue Opening Date in accordance with the SEBI (ICDR) Regulations, 2018.

In case of any revisions in the Price Band, the Bid/ Issue Period will be extended by at least three additional Working Days after such revision of the Price Band, subject to the Bid/Issue Period not exceeding 10 Working Days. In cases of force majeure, banking strike or similar circumstances, our Company may, for reasons to be recorded in writing, extend the Bid/Issue Period for a minimum of three Working Days, subject to the Bid/Issue Period not exceeding 10 Working Days. Any revision in the Price Band and the revised Bid/Issue Period, if applicable, will be widely disseminated by notification to the Stock Exchange, by issuing a press release, and also by e-mailing all registered investors.

The Issuing is being made through the Book Building Process, in terms of Rule 19(2)(b)(ii) of the Securities Contracts (Regulation) Rules, 1957, as amended ("SCRR") read with Regulation 233 of the SEBI (ICDR) Regulations, as amended, wherein determined not more than 50% of the Net Issue shall be allocated on a proportionate basis to Qualified Institutional Buyers ("QIBs" - "the QIB Portion"), provided that our Company may, in consultation with the Book Running Lead Manager, allocate up to 60% of the QIB Portion to Anchor Investors on a discretionary basis in accordance with the SEBI ICDR Regulations ("Anchor Investor Portion"), of which one-third shall be reserved for the Sponsor, in addition to the QIB Portion. In addition, up to 5% of the Net Issue shall be allocated on a proportionate basis to All Other Institutional Bidders ("AOIBs") and up to 5% of the Net Issue shall be available for allocation on a proportionate basis to Mutual Funds, subject to valid Bids being received at or above the Issue Price. However, if the aggregate demand from Mutual Funds is less than 5% of the Net OIB Portion, the balance Equity Shares available for allocation in the Mutual Fund Portion will be added to the remaining Net OIB Portion for proportionate allocation to AOIBs. Further, not less than 15% of the Net Issue shall be available for allocation on a proportionate basis to Non-Institutional Bidders and not less than 5% of the Net Issue shall be available for Allocation to Retail Individual Bidders ("Retail Bids") according to the SEBI ICDR Regulations, subject to valid Bids being received at or above the Issue Price. All potential Bidders (except Anchor Investors) are required to mandatorily utilize the Application Supported by Blocked Amount ("ASBA") process for bidding in the IPO. ASBA and the UPI based Bidding will be done by the Applicant through the Sponsor Bank under the Mechanism, as it may see fit. In case of any failure of response from Anchor Investors, they are not permitted to participate in the issue through the ASBA process. For details, see "Issue Procedure" beginning on page 268 of the Red Herring Prospectus.

Bidders/Applicants should note that on the basis of PAN, DP ID and Client ID as provided in the Bid cum Application Form, the Bidders/Applicants may be deemed to have authorized the Depositories to provide to the Registrar to the Issue, any requested Demographic Details of the Bidders/Applicants as available on the Depository records. Any delay resulting from failure to update the Demographic Details would be at the Applicants' sole risk. Bidders/Applicants should ensure that PAN, DP ID and the Client ID are correctly filled in the Bid cum Application Form. The PAN, DP ID and Client ID provided in the Bid cum Application Form should match with the PAN, DP ID and Client ID available in the Depository database; otherwise, the Bid cum Applications Form is liable to be rejected. Bidders/Applicants should ensure that the beneficiary account specified in the Bid cum Application Form is active. Investors must ensure that their PAN is linked with

ADRIAN and are in compliance with CBOT Notification dated February 18, 2020 and press release dated June 23, 2021.

CONTENTS OF THE MEMORANDUM OF ASSOCIATION OF THE COMPANY AS REGARDS ITS OBJECTS: For information on the main objects and other objects of our Company, see ***"History and Corporate Structure"*** on page 131 of the Red Herring Prospectus and Clause III of the Memorandum of Association of our Company. The Memorandum of Association of our Company is a material document for inspection in relation to the Issue. For further details, see the section ***"Material Contracts and Documents for Inspection"*** on page 316 of the Red Herring Prospectus.

LIABILITY OF MEMBERS AS PER MOA: The liability of the members is limited and this liability is limited to the amount unpaid, if any, on the shares held by them.

AMOUNT OF SHARE CAPITAL OF THE COMPANY AND CAPITAL STRUCTURE: The Authorized share Capital of the Company is Rs.21,00,00,000/- (Rupees Twenty-One Crores Only) divided into 2,10,00,000 (Two Crore Ten Lakhs) Equity Shares of Rs.10/- each. The Issued, subscribed and paid-up share capital of the Company before the Issue of Rs. 15,00,00,000/- (Rupees Fifteen Crores Only) divided into 1,50,00,000 (One Crore Fifty Lakhs) Equity Shares of Rs.10 each. For details of the Capital Structure, see ***“Capital Structure”*** on the page 68 of the Red Herring Prospectus.

THE NAMES OF THE SIGNATORIES TO THE MEMORANDUM OF ASSOCIATION OF THE COMPANY AND THE NUMBER OF EQUITY SHARES SUBSCRIBED BY THEM: Given below are the names of the signatories to the Memorandum of Association of the Company and the number of Equity Shares subscribed by them by them at the signing of the Memorandum of Association of our Company, Anil Jyantilal Ramhia- 69,00,000, Rakesh Jyantilal Ramhia – 69,00,000 shares and Shilpa Anil Ramhia – 1,50,000 Shares, Diva Rakesh Ramhia – 1,50,000 Shares, Jania Rakesh Ramhia – 4,50,000 Shares, Ashwini Anil Ramhia – 1,50,000 Shares and Chetana Publications Private Limited – 4,50,000 Shares aggregating to 1,50,00,000 Equity Shares of Rs.10/- each. Details of the main objects of the Company as contained in the Memorandum of Association, see ***“History and Corporate Structure”*** on page 131 of the Red Herring Prospectus. For details of the share capital and capital structure of the Company see ***“Capital Structure”*** on page 68 of the Red Herring Prospectus.

LISTING: The Equity Shares issued through the Red Herring Prospectus are proposed to be listed on the NSE Emerge. Our Company has received an 'in-principle' approval from the National Stock Exchange of India Limited (hereinafter referred to as NSE) for the listing of the Equity Shares pursuant to letter Ref: NSE/LIST/3951 dated 16 July, 2024. For the purposes of the Issue, the Designated Stock Exchange shall be NSE. A signed copy of the Red Herring Prospectus dated July 17, 2024 has been delivered for filing to the RoC and Prospectus shall be delivered for filing to the RoC in accordance with Section 26(4) of the Companies Act, 2013. For details of the material contracts and documents available for inspection from the date of the Red Herring Prospectus up to the Bid/ Issue Closing Date, see **"Material Contracts and Documents for Inspection"** on page 316 of the Red Herring Prospectus.

DISCLAIMER CLAUSE OF SECURITIES AND EXCHANGE BOARD OF INDIA ("SEBI"): Since the Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018. The Red Herring Prospectus has been filed with SEBI. In terms of the SEBI Regulations, the SEBI shall not issue any observation on the Offer Document. Hence there is no such specific disclaimer clause of SEBI. However, investors may refer to the entire Disclaimer Clause of SEBI beginning on page 246 of the Red Herring Prospectus.

DISCLAIMER CLAUSE OF NSE ("NSE EMERGE") (THE DESIGNATED STOCK EXCHANGE): It is to be distinctly understood that the permission given by NSE should not in any way be deemed or construed that the Offer Document has been cleared or approved by NSE nor does it certify the correctness or completeness of any of the contents of the Offer Document. The investors are advised to refer to the Offer Document for the full text of the "Disclaimer Clause of NSE".

TRACK RECORD OF BOOK RUNNING LEAD MANAGER: The Merchant Banker associated with the Issue has handled 51 public issues in the past three years out of which 2 Issue closed below the Issue Price on listing date.

GENERAL RISK: Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of the Issuer and this Issue, including the risks involved. The Equity Shares have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the contents of the Red Herring Prospectus. Specific attention of the investors is invited to "**Risk Factors**" on page 31 of the Red Herring Prospectus.

ASBA * Simple, Safe, Smart way of Application-Make use of it!!! *Applications Supported by Blocked Amount (ASBA) is a better way of applying to issues by simply blocking the fund in the bank account, investors can avail the same. For details, check section on ASBA below. Mandatory in Public Issues from January 01, 2016. No cheque will be accepted

UPI Now available in ASBA for Retail Individual Investors (RII)**

Investors are required to ensure that the bank account used for bidding is linked to their PAN, UPI – Now available in ASBA for RILs applying through Registered Brokers, DPs & RTAs. RILs also have the option to submit the application directly to the ASBA Bank (SCSBS) or to use the facility of linked online trading, demat and bank account. Investors have to apply through the ASBA process. ASBA is to be availed by all the investors except anchor investor. UPI may be availed by Retail Individual Investors. For details on the ASBA and the UPI process, please refer to the details given in ASBA form and abridged prospectus and also please refer to the section **ISB Procedure** beginning on page 268 of the Red Herring Prospectus. The request is also available on the website of Depository of Investor's Retail India (AIRBI). The Stock Exchanges and in the General Information Document.

*List of banks supporting UPI is also available on the website of SEBI at www.sebi.gov.in. Axis Bank Limited has been appointed as Sponsor Bank for the Issue, in accordance with the requirements of the SEBI Circular dated November 1, 2018, as amended. For UPI related queries, investors can contact NPCI at the toll-free number 18001201740 and Mail Id: info.npci@npci.org.in. For the list of RBI Approved Banks live on RBI website, please refer to the link www.sebi.gov.in. For issue related investor enquiries, contact: Help.Securities@united-travancore.com, Call: 011-40510000 (Email Id: info@unitedsecurities.com).

<p>1001-free number-18001201740 and mail to- ipo.opr@nseprcl.org.in. For the list of IPOs and banks live on IPO, please refer to the link www.sebi.gov.in. For issue related grievance investors may contact: Hem Securities Limited-Southern Gully (F-11-14-4051000) (Email id: ipo@hemsecurities.com).</p>		
BOOK RUNNING LEAD		COMPANY SECRETARY AND

BOOK RUNNING LEAD MANAGER TO THE ISSUE	REGISTRAR TO THE ISSUE	COMPANY SECRETARY AND COMPLIANCE OFFICER
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NEM SECURITIES LIMITED	LINK Intime www.intime-nem.com	Jignesh Jitendra Fofandi
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 HEM SECURITIES LIMITED
 LINK INTIME INDIA PRIVATE LIMITED
 CHETANA EDUCATION LIMITED

Address: 904, A Wing, Naman Midtown, Senapati Bapat Marg, Elphinstone Road, Lower Parel, Mumbai-400013, Maharashtra, India

<p>Tel. No.: +91-22-49060000; Email: ib@hemsecurities.com</p> <p>Investor Grievance Email: redressal@hemsecurities.com</p>	<p>Investor Grievance Email: chetana.smeipo@linkintime.co.in</p> <p>Website: www.linkintime.co.in; Contact Person: Shanti Gopalkrishnan;</p>	<p>Website: www.chetanaeducation.com CIN: U58111MH2024PLC41778</p>
<p>Investors can contact the Company Secretary and Compliance Officer or the BRLMs or the Registrar to the issue in case of any pre-issue or post-issue related problems, such as non-</p>		

Website: www.hemsecurities.com ; Contact Person: Sourabh Garg;	SEBI Reg. No.: INR000004058 CIN: U67190MH1999PTC118368	Registrar to the issue in case of any pre-issue or post-issue related problems, such as non-receipt of letters of Allotment, non-credit of Allotted Equity Shares in the respective beneficiary account and refund orders, etc.
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AVAILABILITY OF RED HERRING PROSPECTUS: Investors are advised to refer to the Red Herring Prospectus and the Risk Factors contained therein before applying in the Issue. Full copy of the Red Herring Prospectus is available on the website of the Company at <https://chetanaeducation.com/> the website of the BRLM to the Issue at

AVAILABILITY OF BID-CUM-APPLICATION FORMS: Bid-Cum-Application forms can be obtained from the Registered Office of the Company: Chetana Education Limited, Telephone: +91-22-6245 6000; BRLM: Hem Securities Limited, Telephone: +91-22-4906 0000 and the Syndicate Members: Hem Finlease Private Limited, Telephone:

+91-22-4906 0000 and at the selected locations of the Sub-Syndicate Members, Registered Brokers, RTAs and CDPs participating in the Issue. Bid-cum-application Forms will also be available on the websites of NSE and the designated branches of SCSBs, the list of which is available at websites of the stock exchanges and SEBI.

ESCROW COLLECTION BANK/ REDEMPTION BANK/ PUBLIC ISSUE ACCOUNT BANK/ SPONSOR BANK: Axis Bank Limited | **LINK TO DOWNLOAD ABBRIDGED PROSPECTUS:** <https://chatanaduction.com/wp-content/uploads/2024/01/Abbridged-Prospectus-Conn.pdf>

On behalf of Board of Directors

ESCHROW COLLECTION BANK/ REFUND BANK/ PUBLIC ISSUE ACCOUNT BANK/ SPONSOR BANK: Axis Bank Limited. [LINK TO DOWNLOAD ABRIDGED PROSPECTUS: https://chetanaeducation.com/wp-content/uploads/2024/01/Abridged-Prospectus-Copy.pdf](https://chetanaeducation.com/wp-content/uploads/2024/01/Abridged-Prospectus-Copy.pdf)

UPI: Retail Individual Bidders can also Bid through UPI Mechanism. All capitalized terms used herein and not specifically defined shall have the same meaning as ascribed to them in the Red Herring Prospectus.

Chetana Education Limited
Sd/-

Place: Mumbai
Date: July 17, 2024

Jignesh Jitendra Fofandi,
Company Secretary and Compliance Officer

Disclaimer: Chetana Education Limited is a company, subject to applicable statutory and regulatory requirements, respect of securities contracts, market conditions and other considerations, to make an initial public offer of its Equity Shares. The Red Herring Prospectus dated July 17, 2024 has been filed with the Registrar of Companies, Maharashtra.

Disclaimer: Chetana Education Limited is proposing, subject to applicable statutory and regulatory requirements, receipt of requisite approvals, market conditions and other considerations, to make an initial public offer of its Equity Shares the Red Herring Prospectus dated July 17, 2024 has been filed with the Registrar of Companies, Maharashtra, Mumbai, and thereafter with SEBI and the Stock Exchanges. The RHP is available on the website of NSE Emerge at https://www.nseindia.com/companies-listing/corporate-filings-offer-documents/sme_offer and is available on the websites of the BRLM at www.hernsecurities.com. Any potential investors should note that investment in equity shares involves a high degree of risk and for details relating to the same, please refer to the Red Herring Prospectus including the section titled **"Risk Factors"**, beginning on page 31 of the Red Herring Prospectus. The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the **"Securities Act"**) or under

For a full description of risks and not being limited to the same, please refer to the offering prospectus including the section titled **Risk Factors** beginning on page 31 of the offering prospectus. The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "Securities Act") or any state securities laws in the United States, and unless so registered, and may not be issued or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in accordance with any applicable U.S. State Securities laws. The Equity Shares are being issued and sold outside the United States in "offshore transactions" in reliance on Regulation "S" under the Securities Act and the applicable laws of each jurisdiction where such issues and sales are made. There will be no public offering in the United States.